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## **The role of mate-choice copying in speciation and hybridization**

Susana A. M. Varela<sup>1\*§</sup>, Margarida Matos<sup>1</sup> and Ingo Schlupp<sup>2</sup>

<sup>1</sup>cE3c – Centre for Ecology, Evolution and Environmental Changes, Faculdade de Ciências, Universidade de Lisboa, Campo Grande, 1749-016 Lisboa, Portugal.

<sup>2</sup>Department of Biology, University of Oklahoma, 730 Van Vleet Oval, Norman, OK 73019, USA.

**\*Address for correspondence** (Tel: +351 21 7500000 ext. 22350; E-mail: [savarela@fc.ul.pt](mailto:savarela@fc.ul.pt)).

**§Present address** (Instituto Gulbenkian de Ciência, Oeiras, Portugal).

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## ABSTRACT

Mate-choice copying, a non-genetic mechanism of mate choice, occurs when an individual (typically a female) copies the mate choice of other individuals via a process of social learning. Over the past 20 years, MCC has consistently been shown to affect mate choice in several species, by modifying genetically-based mating preferences. This behaviour has been claimed by several authors to have a significant role in evolution. Because it can cause or increase skews in male mating success, it seems to have the potential to induce a rapid change of the directionality and rate of sexual selection, possibly leading to divergent evolution and speciation. Theoretical work has, however, been challenging this view, showing that copying may decelerate sexual selection and that linkage disequilibrium cannot be established between the copied preference and the male trait, because females copy from unrelated individuals in the population, making an invasion of new and potentially fitter male traits difficult. Given this controversy, it is timely to ask about the real impact of mate-choice copying on speciation. We propose that a solution to this impasse may be the existence of some degree of habitat selection, which would create spatial structure, causing scenarios of micro-allopatry, overcoming the problem of the lack of linkage disequilibrium. As far as we are aware, the potential role of mate choice copying on fostering speciation in micro-allopatry has not been tackled. Also important is that the role of mate-choice copying has generally been discussed as being a barrier to gene flow. However, as we see it, mate-choice copying may actually play a key role in facilitating gene flow, thereby fostering hybridization. Yet, the role of mate-choice copying on hybridization has so far been overlooked, although the conditions under which it might occur are much more likely, or less stringent, than those favouring speciation. Hence, a conceptual framework is needed to identify the exact mechanisms and the conditions under which speciation or hybridization

are expected. Here, we develop such a framework to be used as a roadmap to future research at the intersection of these research areas.

*Key words:* Sexual selection, social learning, mate-choice copying, sexual imprinting, speciation, hybridization, extinction risk, species recognition, reproductive interference.

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## I. INTRODUCTION

Ever since Darwin's theory of sexual selection (1859; 1871), a key question in evolutionary biology is how sexual organisms, mostly females, choose their mates. If being choosy is more beneficial than random mating, females need information about male variability in quality in order to make optimal and adaptive decisions. The question is, therefore, what information do females use before accepting or rejecting a mating invitation?

The classic view has been that females have innate, or genetic, preferences for certain male phenotypes, which remain fixed throughout their lives. Genetically inherited information is the product of selection and reflects long-term adaptations to past environments. Those adaptations are important because they tend to associate species with particular kinds of habitat and social contexts, where they develop unique life-histories and social skills that distinguish species from one another. Female genetic preferences for males with particular traits are thus considered adaptive evolutionary responses to genetic and phenotypic indicators of the benefits that a male can provide to the female as a mate. Different genetic mechanisms of female mate choice evolution include direct benefits, sensory biases, Fisherian sexy sons, genetic benefits, and genetic compatibility (Andersson, 1994). Though the relative importance of each mechanism may not be easy to demonstrate in all cases (Andersson & Simmons, 2006), the genetic theory of sexual selection has been widely supported (Fisher, 1930; Kirkpatrick, 1982; Majerus, 1986; Andersson, 1994; Mead & Arnold, 2004; Andersson & Simmons, 2006). Moreover, female choice is known to have an impact on speciation (Lande, 1981; Coyne & Orr, 2004; Kraaijeveld, Kraaijeveld-Smit & Maan, 2011; Nosil, 2012).

Nonetheless, researchers are increasingly aware that females may not exclusively select mates based on their innate preferences. Indeed, the quality of sexual partners is

not constant within a population, since it may vary with the ecological context and with the males' ontogeny, namely their phenotypic condition and age (Stearns, 1992; Kokko, 1997; Danchin *et al.*, 2004; Danchin, Giraldeau & Wagner 2008; Harrison *et al.*, 2013). Hence, genetically inherited preferences by females may not always adequately reflect male quality. As a complement, mate choice decisions may also be influenced by a female's social environment and learning processes. Such social learning processes can lead to shifts in female innate preferences, that can cause or increase skews in male mating success, affecting the directionality and rate of sexual selection (Wade & Pruett-Jones, 1990; Laland, 1994a; ten Cate, 2000; Verzijden *et al.*, 2012; Santos, Matos & Varela 2014).

Because of that, several researchers have suggested that non-genetically inherited information, particularly in the context of sexual selection, can affect speciation (e.g., Laland, 1994a; Jablonka, Lamb & Avital, 1998; ten Cate, 2000; Danchin *et al.*, 2004; Danchin & Wagner, 2008; Grant & Grant, 2009; Danchin & Wagner, 2010; Danchin *et al.*, 2011; Verzijden *et al.*, 2012; Dukas, 2013; Laland *et al.*, 2015; Lindholm, 2015). «Ecological feedbacks, speciation, and evolutionary dynamics not only result from gene flows, but also more generally from 'information flows' among demes» (Danchin, 2013). In other words, developmental processes, like social learning during mate choice, can «create novel variants, contribute to heredity, generate adaptive fit, and thereby direct the course of evolution» (Laland *et al.*, 2015).

Previously, emphasis has been given to the role of sexual imprinting in speciation (Laland, 1994b; Grant & Grant, 1997; Irwin & Price, 1999; Owens, Rowe & Thomas, 1999; ten Cate, 1999; ten Cate, 2000; Verzijden *et al.*, 2012; Lindholm, 2015), as it is a type of preference learning that happens very early in the life of an organism and that has a remarkable stability throughout life, affecting mate choice once the organism reaches

sexual maturity (Lorenz, 1935; Immelman, 1975). Maternal imprinting, in particular, generates assortative mating, maintains male polymorphisms and preserves linkage disequilibrium between the female preference and the male trait, which are the necessary ingredients for sympatric speciation (Verzijden, Lachlan & Servedio, 2015; Verzijden *et al.*, 2012). But beyond sexual imprinting, mate-choice copying is the best example of a learning process influencing mate choice, with properties of its own (see Table 1).

Mate-choice copying occurs much later in life than sexual imprinting, when a sexually mature individual, though potentially inexperienced, observes and copies the mating decisions of other individuals, by a process of social learning (Pruett-Jones, 1992; Dugatkin, 1996a). Over the past 20 years, mate-choice copying has consistently been shown to affect mate choice in a variety of species, by replacing genetically-based mating preferences (see reviews in Vakirtzis, 2011 and Witte, Kniel & Kureck, 2015). The consequences are that the selection pressures on both copying and copied individuals can change radically, affecting the direction and strength of sexual selection. This is why it has been suggested that mate-choice copying may cause speciation if its effects persist long enough in the behaviour of copier individuals (e.g. Gibson & Höglund, 1992; Brooks, 1998; Witte & Noltemeier, 2002; Danchin *et al.*, 2004; Danchin & Wagner, 2008; Mery *et al.*, 2009; Leadbeater, 2009; Fowler-Finn *et al.*, 2015) (Table 1).

What is poorly understood, however, are the exact conditions, and their likelihood, under which mate-choice copying can effectively cause speciation. In contrast with the impact of maternal sexual imprinting, speciation by mate-choice copying needs to occur under more stringent conditions, because it tends to generate positive frequency dependence for the most common male phenotype, which makes it difficult to maintain polymorphisms, and because linkage disequilibrium cannot be established between the copied preference by the female and the male trait (Verzijden *et al.*, 2005; Verzijden *et*



162 *al.*, 2012). Fine-grained habitat structuring (micro-allopatry), with some degree of  
163 ecological barriers (particularly involving habitat selection), seems necessary for mate-  
164 choice copying to be able to create and stabilise behavioural isolation. In the present  
165 paper, we thus provide a detailed analysis of the very particular circumstances under  
166 which mate-choice copying can disrupt and canalise female mating preferences for  
167 certain male phenotypes, creating and potentiating divergence and speciation.

168         Similarly to sexual imprinting that sometimes may also initiate hybridization  
169 events – when animals misimprint on heterospecifics' traits, such as e.g. morphology or  
170 vocalizations, making them recognize heterospecifics as quality mating partners (ten Cate  
171 & Vos, 1999; Grant & Grant, 1996; Grant & Grant, 1997; Irwin & Price, 1999; ten Cate,  
172 2000) – we additionally propose the hypothesis that mate-choice copying may also favour  
173 hybridization, by increasing female acceptance of heterospecific male phenotypes. This  
174 can happen when heterospecific demonstrator females are seen as good models to copy  
175 (Hill & Ryan, 2006), as well as when conspecific model females mate with heterospecific  
176 males (Schlupp, Marler & Ryan, 1994; Heubel *et al.*, 2008). We suggest that – just as in  
177 sexual imprinting – copying “mistakes” can be caused by incomplete species' recognition  
178 systems and could lead to successful hybridization, but also to reproductive interference.  
179 This potential role of mate-choice copying in promoting hybridization has been so far  
180 overlooked, though the conditions under which it might occur are much more likely, or  
181 less stringent, than those favouring speciation, which could be indicative of its  
182 importance. We thus propose for the first time that mate-choice copying may cause  
183 hybridization and that it can contribute, if hybridization is successful, to either the  
184 establishment and/or maintenance of hybrid zones, or to new reproductive isolation. If,  
185 on the other hand, hybridization is unsuccessful, with fitness costs to both the copying  
186 and copied individuals, mate-choice copying can lead to reproductive interference,

187 increasing species extinction risk. As a result, there might be selection against mate-  
188 choice copying, or selection to reinforce species recognition, thereby, preserving or  
189 reinforcing reproductive barriers. In the following sections, we discuss scenarios and  
190 mechanisms by which mate-choice copying can weaken or strengthen gene flow within  
191 and between populations, with consequences for both speciation and hybridization.

## 194 **II. MATE-CHOICE COPYING, A NON-GENETIC MECHANISM OF SEXUAL** 195 **SELECTION**

### 196 **(1) Mate-choice and reproductive isolation**

197 Sexual selection, along with natural selection and, to a lesser extent, mutation and genetic  
198 drift, are mechanisms that can cause reproductive isolation between populations (Coyne  
199 & Orr, 2004). In particular, sexual selection through assortative mating creates  
200 behavioural isolation, which along with temporal isolation, habitat isolation and  
201 immigrant inviability, is a type of prezygotic barrier to gene flow (Coyne & Orr, 2004;  
202 Nosil, Vines & Funk, 2005). There is behavioural isolation when individuals from  
203 allopatric or sympatric populations do not recognize each other as suitable mates or are  
204 less attracted to mate with each other than with individuals of their own populations  
205 (Mayr, 1963; Futuyma & Mayer, 1980; Lande, 1981; Coyne & Orr, 2004; Mead &  
206 Arnold, 2004; Nosil *et al.*, 2005; Kraaijeveld *et al.*, 2011; Mendelson & Shaw, 2012;  
207 Nosil, 2012) (Fig. 1).

208         The evolution of behavioural isolation between potential partners can either occur  
209 primarily at the level of female mating preferences or at the level of male secondary  
210 sexual characters (Coyne & Orr, 2004; Verzijden *et al.*, 2012). In both cases, there is co-  
211 evolution of male and female traits, respectively, along with sexual conflict, female

cryptic choice, and male-male competition (Andersson & Simmons, 2006). Non-genetic mechanisms of sexual selection (social learning) can also affect both female preferences and male sexual traits. Females can learn with whom to mate and males can learn to signal their sexual traits, that is, they can learn how to display (ten Cate, 2000; Verzijden *et al.*, 2012; Dukas, 2013). This is the case, for example, in song learning in birds, where females learn to prefer sexual partners with similar display songs to their fathers and males learn from their fathers how to sing those specific songs (ten Cate & Vos, 1999; ten Cate, 2000; Payne, Payne & Woods, 1998; Payne *et al.*, 2000; Beltman, Haccou & Ten Cate, 2003). (Fig. 1).

Here we are interested in the learning process of mating preferences, mainly by females. This process adds phenotypic variability to the mate-choice behaviour within a population, because every female has her unique experience with the environment. Indeed, the behaviour of each female will be the outcome of her personal knowledge (Danchin *et al.*, 2008; Wagner & Danchin, 2010), which is the sum of her independent and non-independent information on which to base her mating decisions. Independent information includes the female's genetic preferences, her preferences passively acquired via sexual imprinting, and her preferences actively acquired via direct personal experience with males (also known as within-generational learning; Dukas 2013; Servedio & Dukas 2013). Non-independent information includes the female's indirect experience with the mating behaviour of others, that is, without direct personal experience with males, which can lead to mate-choice copying (Fig. 1).

## **(2) What is mate-choice copying?**

Mate-choice copying is a non-independent mechanism of (mostly) female mate-choice. It is a type of social learning and occurs when the mating preference of an observing

female for a particular male increases or decreases, depending on whether that male mated previously or was avoided by another female (Wade & Pruett-Jones, 1990; Dugatkin, 1992; Pruett-Jones, 1992; Dugatkin, 1996a). This behaviour shows that female mating preferences are not fixed throughout their lives, but that they can change via observing other females' choices. In other words, it represents a shift or a novelty in an individual's innate mate choice behaviour (Lindholm, 2015).

Mate-choice copying was originally proposed as an explanation for the marked skews in male mating success observed in many lekking species (Bradbury, 1981; Bradbury & Gibson, 1983; Losey *et al.*, 1986; Wade & Pruett-Jones, 1990; Gibson & Höglund, 1992). It was first tested by Dugatkin (1992) and Dugatkin & Godin (1992), using guppies *Poecilia reticulata* as models, and later by Galef & White (1998) using Japanese quails *Coturnix japonica*. Subsequent field and laboratory studies found evidence for copying in sailfin mollies *Poecilia latipina* (e.g. Schlupp *et al.*, 1994; Witte & Ryan, 2002), ocellated wrasse *Symphodus ocellatus* (Alonzo, 2008), zebra finch *Taeniopygia guttata* (e.g. Swaddle *et al.*, 2005), black grouse *Tetrao tetrix* (Höglund *et al.*, 1995), house mouse *Mus musculus* (Kavaliers *et al.*, 2006) and humans (e.g. Waynforth, 2007; Yorzinski & Platt, 2010). These are only a few of the many examples that can be found in the literature (reviewed in Galef & White, 2000; Westneat *et al.*, 2000; Valone & Templeton, 2002; Vakirtzis, 2011 and Witte *et al.*, 2015), including the first evidence of mate-choice copying in an invertebrate species, *Drosophila melanogaster* (Mery *et al.*, 2009), and more recently in *Schizocosa* wolf spiders (Fowler-Finn *et al.*, 2015). Finding mate-choice copying in invertebrates has considerable importance because it indicates that copying could be widespread in nature, representing a general rule, instead of being an exclusive ability of more complex cognitive systems, such as those of vertebrates (Leadbeater, 2009).

Interestingly, the first studies on mate-choice copying (Bradbury, 1981; Bradbury & Gibson, 1983; Losey *et al.*, 1986; Wade & Pruett-Jones, 1990; Dugatkin, 1992; Dugatkin & Godin, 1992; Gibson & Höglund, 1992; Pruett-Jones, 1992; Galef & White, 1998) are contemporary to the first compelling studies supporting the genetic-based hypotheses of female mate choice (Lande, 1981; Andersson, 1982; Kirkpatrick, 1982; Majerus *et al.*, 1986; Majerus 1986; Andersson, 1994; Møller, 1994; Mead & Arnold, 2004), though the implications of mate-choice copying for the evolutionary mechanisms of sexual selection have not yet been given much attention.

### **(3) Why should females rely on copying?**

Throughout their lives, females, in general, have fewer breeding opportunities than males, which typically makes them the choosier sex (Bateman, 1948). Yet, choosing the best partner, among the many potentially available, is not easy, and females, when choosing independently from each other, may make evaluation mistakes (Ryan, Akre & Kirkpatrick, 2007; Vakirtzis, 2011; Witte *et al.*, 2015).

According to the mate-choice copying theory, copying could have evolved as a direct adaptation to assess more effectively the quality of potential mates (Wade & Pruett-Jones, 1990; Gibson & Höglund, 1992; Pruett-Jones, 1992; Brooks, 1998; Nordell & Valone, 1998; Valone & Templeton, 2002; Danchin *et al.*, 2004; Dugatkin, 2005; Wagner & Danchin, 2010). The explanation given is that mate-choice copying is a type of inadvertent social information, meaning that the relevant information about the males is obtained from other females – whether they were accepted or rejected by those females (Danchin *et al.*, 2004; Wagner & Danchin, 2010). In other words, the information about males' mating performance does not involve active signalling by males and, consequently, cannot be manipulated by them. Moreover, because the environment is not

constant in space and time, male genetic characteristics may not always match up correctly with their environment. Therefore, when different males succeed or fail in mating with model females, the inadvertent information that they produce about their success or failure will generally reflect male genetic differences in quality, providing reliable and updated information about the males to the observer females (Danchin *et al.*, 2008).

This reasoning assumes that model females have enough personal knowledge about male variability in quality so that they will make the right decision. If, however, they lack that knowledge and mate with lower quality males, they will mislead the mate choices of copying females. The outcome will, however, be no different as if copying females would have chosen males randomly, so copying behaviour does not increase the females' probability of making wrong choices (Nordell & Valone, 1998). Nonetheless, mate-choice copying is thought to be prevalent in females with poor ability to discriminate (Nordell & Valone, 1998), or when the cost of mate assessment is high (Dugatkin, 2005). Such females are generally younger and inexperienced or are females that had previous unsuccessful breeding attempts (Danchin *et al.*, 2008). Accordingly, only older/experienced and high-quality model females are generally used as reliable models from which to copy (Dugatkin & Godin, 1993; Amlacher & Dugatkin, 2005; Hill & Ryan, 2006; Vukomanovic & Rodd, 2007; Waynforth, 2007; Yorzinski & Platt, 2010; and see Vakirtzis, 2011 for a review). On the other hand, copying should increase in frequency, in all types of females, if the discrimination task becomes more difficult, which can happen when males are phenotypically quite similar (Dugatkin, 1996b; Nordell & Valone, 1998; Witte & Ryan, 1998), or quite different (Mery *et al.*, 2009; see also Smolla *et al.*, 2016) from each other.

Furthermore, mate-choice copying could reduce the time and energy invested into the independent assessment of several potential mates (Wade & Pruett-Jones, 1990; Gibson & Höglund, 1992; Pruett-Jones, 1992; Schlupp & Ryan 1996). By doing so, it also reduces the costs of direct interactions with males, such as those from sexual harassment, sexually transmitted diseases, parasite exposure and vulnerability to predation (Pomiankowski, 1987, Reynolds & Gross, 1990, Andersson, 1994; Dugatkin & Höglund, 1995; Dugatkin, 2005).

Mate-choice copying theory thus predicts that the use of social information may be both a cost effective and reliable approach to mate choice. Theoretical models have shown that when the cost of choosing is high, it increases the adaptive advantage of the copying strategy (Pruett-Jones, 1992; Dugatkin & Hoglund, 1995; Dugatkin, 2005; Brennan, Flaxman & Alonzo, 2008). However, from an empirical point of view, there is still no evidence supporting the cost avoidance advantage of mate-choice copying (Briggs, Godin & Dugatkin, 1996; Dugatkin & Godin, 1998, but see Vakirtzis, 2011). Regarding the role of copying in facilitating male quality assessment and discrimination, the theoretical (Losey *et al.*, 1986; Servedio & Kirkpatrick, 1996; Stöhr, 1998; Sirot, 2001; Uehara, Yokomizo & Iwasa, 2005) and empirical record (reviewed in Vakirtzis, 2011 and Witte *et al.*, 2015) are vast.

#### **(4) Why does mate-choice copying matter to evolution?**

Mate-choice copying can have evolutionary consequences when it gives rise to stable informational cascades and if it is followed by the social generalisation of the learned mating preferences. The concept of informational cascade has been proposed by Bikhchandani, Hirshleifer & Welch (1992; 1998) to explain localized conformity and fragility of mass behaviour in humans, but may also apply to mate-choice copying

(Gibson & Höglund, 1992; Giraldeau, Valone & Templeton, 2002; Kendal *et al.*, 2005; Rieucou & Giraldeau, 2011). The model posits that any behaviour can spread rapidly through a population with a single individual as the starting point if observers copy the relevant behaviour. Informational cascades could either propagate accurate or erroneous mating decisions. This is possible, because mate-choice copying, as it is defined (Pruett-Jones, 1992), is based not on the courtship signalling of males towards the model females, but on the outcome of those interactions, i.e., on the social cues that are inadvertently produced by the mating decisions of model females (Danchin *et al.*, 2004). And when the key information is the behavioural decision of the demonstrator individual (accepting or rejecting to mate with a certain male) and not the actual information on which the demonstrator based her decision (the male courtship behaviour), erroneous information can be transmitted (Bikhchandani *et al.*, 1992; Gibson & Höglund 1992; Dugatkin 1996a; Bikhchandani *et al.*, 1998; Giraldeau *et al.*, 2002; Kendal *et al.*, 2005; Rieucou & Giraldeau, 2011). If, however, an informational cascade is based on accurate information on mate quality, informational cascades will help spread the learned behaviour throughout the population of potential copiers. There is evidence that animals engage on informational cascades in the context of food choice (e.g. Aplin *et al.*, 2015; and see reviews in Giraldeau *et al.*, 2002; Kendal *et al.*, 2005; Rieucou & Giraldeau, 2011). However, no informational cascade on mate choice copying has yet been formally tested, though theoretical work assumes the informational cascade process when copier individuals become demonstrators themselves (e. g. Kirkpatrick & Dugatkin, 1994; Laland, 1994; Agrawal, 2001; Santos *et al.*, 2014).

Social generalisation, on the other hand, occurs when the observer female learns to copy the choice of the male phenotype by the demonstrator female and not necessarily or exclusively the choice of the individual male (Brooks, 1998). This means that the entire



population of copied individuals, the males, will be affected by such a shift or novelty in female mating behaviour. There is empirical evidence of mate-choice copying generalization for new male ornaments in four vertebrate species: Japanese quails (White and Galef, 2000), guppies (Godin, Herdman & Dugatkin, 2005), mollies (Witte & Noltemeier, 2002) and zebra finches (e.g. Drullion & Dubois, 2008), but also in fruit flies (Mery *et al.*, 2009).

When informational cascades and social generalization of preferences are in place, mate-choice copying acquires the potential to modify the selection pressures for the preferred male traits, changing the rate and direction of sexual selection (Kirkpatrick & Dugatkin, 1994; Laland, 1994a; Agrawal, 2001; Danchin & Wagner, 2008; Danchin & Wagner, 2010; Santos *et al.*, 2014; Witte *et al.*, 2015). For that reason, it has been hypothesised that mate-choice copying could have favoured the emergence of new species, by inducing reproductive isolation between individuals with different copying traditions (e.g. Gibson & Höglund, 1992; Witte & Noltemeier, 2002; Danchin *et al.*, 2004; Danchin & Wagner, 2008; Leadbeater, 2009; Mery *et al.*, 2009; Fowler-Finn *et al.*, 2015). Copying has thus been seen as an additional mechanism to the diversification of species.

Surprisingly, however, the hypothesis has never been fully formalised. It is presented as a very straightforward prediction of empirical findings in mate-choice copying studies. Such findings are said to have «implications for evolution given that socially learned mate preferences may lead to reproductive isolation, setting the stage for speciation» (Mery *et al.*, 2009; see also Danchin *et al.* 2004; Leadbeater, 2009; Fowler-Finn *et al.* 2015). Such a prediction is indeed very intuitive and powerful. However, put this way, it is too simplistic. The hypothesis needs a much deeper reflection of its assumptions and predictions. Besides, as we propose here, mate-choice copying may also merge different behavioural phenotypes into one, leading conspecific and heterospecific

populations to hybridise. In the next sections, we will provide such thorough reflection on the role of mate-choice copying to both speciation and hybridization.

### III. THE ROLE OF MATE-CHOICE COPYING IN SPECIATION

#### (1) When, within a population (in sympatry), copied preferences diverge from each other

The hypothesis that mate-choice copying can cause species fission, describes a scenario of sympatric speciation, where copied preferences contradict a certain proportion of the females' population that, with no more information available, would have chosen males based on their innate preferences or individual experience (Mery *et al.*, 2009; Leadbeater, 2009; Fowler-Finn *et al.* 2015; see also Danchin *et al.* 2004). For instance, it is known that, in guppies, females have a genetic preference for males with large areas of orange pigment in their colour patterns (Houde, 1987; Houde, 1988; Dugatkin, 1996b). There is, however, within and between population variation in the degree of female preference for orange (Houde & Endler, 1990) and also limited time and energy for females to assess every male in a population (Endler, 1983). This makes it possible that if a new male phenotype, with smaller orange areas, enters a population (by migration or mutation) a number of females may choose the new phenotype. Knowing, additionally, that there is mate-choice copying in this species (e.g., Dugatkin, 1992; Dugatkin & Godin, 1992; Dugatkin, 1996b; Amlacher & Dugatkin, 2005; Dugatkin & Godin, 1993; Godin & Hair, 2009), it means that a proportion of the females' population will rely on the choices of other females. This has been shown by Dugatkin (1996b), where observer females copied the mate choice of model females for males with smaller orange areas in their colour patterns. Hence, if some of the females choose males with smaller orange areas, this could

trigger an alternative informational cascade to that of the choice of males with larger orange areas (Bikhchandani *et al.*, 1992; Dugatkin, 1996b), causing a behavioural divergence within the population. But would this set the stage to reproductive isolation and ultimately speciation under sympatry?

We think not. First of all, and according to speciation theory (Mayr, 1963; Arnegard & Kondrashov, 2004; Coyne & Orr, 2004; Butlin, Bridle & Schluter, 2008; Nosil, 2012), it is unclear whether sympatric speciation can occur via behavioural isolation. In general, sexual selection is thought to have only a small impact in the early stages of speciation (Streelman & Danley, 2003; Arnegard & Kondrashov, 2004). Genetic models of sexual selection predict sympatric speciation only if few genes are involved in female preference and male display traits and if there is symmetric assortative mating regarding those traits. Otherwise, the tendency would be for directional selection, with the loss of genetic variability (Arnegard & Kondrashov, 2004). Such complex scenarios are thought to be very rare in nature (Via, 2001; Kraaijeveld's *et al.*, 2011), suggesting that early divergence in the ecological needs of both populations (ecological speciation) is a necessary ingredient to consistently reduce gene flow among them and avoid competitive exclusion (Coyne & Orr, 2004; Nosil, 2012). Disruptive sexual selection will probably act only later, reinforcing the process of reproductive isolation that is already in place by disruptive natural selection (Streelman & Danley, 2003; Arnegard & Kondrashov, 2004). This seems to be the evolutionary scenario of the best-recognized examples of sympatric speciation (smelt fish *Osmerus*, Taylor & Bentzen, 1993; Crater Lake cichlids, Schliewen, Diethard & Pääbo, 1994; Lake Tana large barbs, Mina, Mironovsky & Dgebuadze, 1996; sock-eye salmon *Oncorhynchus nerka*, Wood & Foote, 1996; apple maggot *Rhagoletis pomonella*, Filchak, Roethele & Feder, 2000).

Secondly, copying females can obtain their information from any other females in the population, and most likely from unrelated model females. In fact, one of the important characteristics of non-genetic information is that it can be transmitted in all three directions: vertical, horizontal and oblique (Danchin & Wagner, 2010; Danchin *et al.*, 2011; Danchin, 2013). Mate-choice copying is not an exception (Danchin *et al.*, 2004). Therefore, any type of linkage disequilibrium between the learned preference (non-genetic information) and the male trait (genetic information) will be disrupted when the information inheritance is not vertical. Yet, speciation with gene flow and without linkage disequilibrium has been found theoretically unlikely (e.g. Felsenstein, 1981; Arnegard & Kondrashov, 2004; Verzijden *et al.*, 2005), and is subject to debate (Via, 2001; Kraaijeveld's *et al.*, 2011). Indeed, in models where different inheritance mechanisms of mate choice were tested (Verzijden *et al.*, 2005; Servedio, Sæther & Sætre, 2009), the copying scenario (that the authors modelled as oblique sexual imprinting) did not succeed in causing disruptive divergence in sympatry. This was not the case for maternal imprinting because that information runs between related individuals – females learn from their mothers – and the linkage disequilibrium between the genomes of the females that learn and the genomes of the male traits is preserved. Verzijden & ten Cate (2007) provided an empirical example of how sexual imprinting seems to have participated in the reproductive isolation of a species pair of African cichlids in Lake Victoria.

Thirdly, theoretical models have been studying the ways in which mate-choice copying can help the spread of novel male traits in a population (Kirkpatrick & Dugatkin, 1994; Laland, 1994a; Agrawal, 2001; Santos *et al.*, 2014), potentially affecting its genetic variability and rate of divergence. However, all models agree that copying is strongly affected by a positive-frequency dependent advantage of the most common male

phenotype – *conformity to the majority* rule (Bikhchandani *et al.*, 1998; Fig. 2) – that prevents the spread of novel (by mutation or migration) male trait alleles in a population by mate-choice copying (Kirkpatrick & Dugatkin, 1994; Laland, 1994; Agrawal, 2001; Santos *et al.*, 2014). Novel traits are rare in the first generations and so only a few females will be observed mating with these males, which will generate very few positive information about them. Moreover, if the novel trait provides a competitive advantage or courtship vigour to the males, or explores a female sensory bias, it can rapidly spread and achieve fixation without the need for copying (Santos *et al.*, 2014). This means that a mate-choice copying informational cascade favouring the most common phenotype (the phenotype with the larger orange area in the guppy example) would prevent the establishment of the information pathway for males with the new phenotype (smaller orange areas), hampering disruptive sexual selection.

However, copying could still have an effect on the spread of novel male traits, but only if females are more strongly influenced by the observation of successful matings with novel males than by the observation of successful matings with common males. This could generate directional selection towards the novel male trait – *attraction to novelty* rule (Fig. 2) –, as was shown by Agrawal’s (2001) mathematical model, but not disruptive sexual selection.

More recently, Santos *et al.* (2014) have included into their mathematical model another important element of mate-choice copying theory, which is the transmission of negative information about males. When females observe model females accepting to mate with certain types of males, the inadvertent social information that the males will be producing about their performance is positive information. However, model females also reject males and, in this case, the males would be inadvertently advertising their lack of success. It has been demonstrated empirically that females do actually copy male rejection

(Witte & Ueding, 2003) and Santos *et al.* (2014) have shown that by incorporating negative information in the simulated population, the positive-frequency dependence favouring the most common phenotype loses strength (because many more common males are observed being rejected than rare males) and so the novel trait, when associated with male vigour, may spread in the population by mate-choice copying and achieve fixation (though that would occur without mate-choice copying, anyway). In this case, females would be incorporating in their decisions the complete information about the males' mating performance – *appreciation of performance* rule (Fig. 2) – as mate-choice copying theory predicts (Pruett-Jones, 1992; Danchin *et al.*, 2004; Santos *et al.*, 2014), instead of relying exclusively on conformity (that only takes positive information into account), or novelty (that gives more weight to positive information by males with rare phenotypes).

Nonetheless, whatever the mate-choice copying rule applied, the outcome of mathematical simulations is the fixation of one of the alleles. This way, mate-choice copying does not contribute to the evolution of divergence, in sympatry, between the two male phenotypes (of large and small orange areas in the guppy example), but to directional selection instead. This leads to the loss of male polymorphisms, in the absence of which sympatric speciation cannot occur (Verzijden *et al.*, 2005; Servedio *et al.*, 2009; Fig. 2).

## **(2) When, between populations in micro-allopatry, copied preferences diverge from each other and facilitate reproductive isolation**

In complex and dynamic environments, habitat conditions differ and change rapidly across space and time. It thus has been recently recognized that such ecological complexity affects the dynamics of sexual selection (Cornwallis & Uller, 2010; Miller &

Svensson, 2014), creating a mosaic of female preferences and male sexual traits (Gosden & Svensson, 2008), where genotype-by-environment interactions set the stage for local adaptation (Ingleby, Hunt & Hosken, 2010). Mate-choice copying is more likely to have a role in speciation under such a fine-grained mosaic scenario, such as a situation of micro-allopatry, with early stages of reproductive isolation caused by ecological divergence (Streelman & Danley, 2003; Arnegard & Kondrashov, 2004; Coyne & Orr, 2004; Nosil, 2012), than under a scenario of full sympatry. This is represented in the first scenario of Fig. 3 and in Fig. 4.

In micro-allopatry, when populations are structured via habitat selection, with divergent adaptation to local conditions (micro-ecological barriers, with micro-spatial variation), mate-choice copying can have a role in further divergence via a positive-frequency dependent effect towards the more common male (Kirkpatrick & Dugatkin, 1994; Laland, 1994a; Agrawal, 2001; Santos *et al.*, 2014) – the conformity to the majority rule. This is likely because it would preserve the phenotypes of the local males – independently of whether they perform better or worse than migrant males –, facilitating reproductive isolation between patches. Additionally, if local males perform better than migrating ones and the appreciation of performance rule applies, local females would mate more often with local males than with migrating ones, which would also facilitate directional selection towards local males. (The attraction to novelty rule does not apply here, because under this rule the copied preferences between patches will agree with each other, promoting convergence of preferences instead of divergence; see in the next section and in the third scenario of Fig. 3). This would only be true, however, if only local females are prone to copy. Migrant females should either remain faithful to migrant males (via maternal sexual imprinting that they bring with them as they were raised in a different patch) or do not migrate at all (via male sex-biased dispersal). Otherwise, conspecific

hybridization between migrant females and local males would not be avoided, leading to genetic introgression and hence disrupting the genetic divergence between patches promoted by local females.

Hence, mate-choice copying might not be at the origin of speciation in scenarios of sympatry, but can have a facilitating role in the subsequent process of divergence in micro-allopatry, by conditioning local (but not migrant) females, to certain mate choices locally. By doing so, mate-choice copying will help to create different canalised female preference phenotypes in each habitat patch and cause disruptive sexual selection for male traits between patches. This will ultimately facilitate species' fission. However, if conspecific hybridization between migrant females and local males is not avoided, it would be difficult to predict how much a facilitator of divergence mate-choice copying might be.

The recent finding that great tits use social learning to acquire novel foraging techniques and that they retain the tradition that is most common to their population, or, even more remarkable, adopt the local tradition when dispersing to neighbouring populations via the behavioural process of social conformity (Aplin *et al.*, 2015), is a strong example of how copying behaviour can indeed condition the prevailing behaviour in an entire population and cause divergence of preferences between habitat patches. This leaves the suggestion that copying foraging techniques could initiate a process of local adaptation, to which mate-choice copying could subsequently add a second selective force. Examples like this are scarce in the published literature, but we recognise that this is not easily tested empirically. On the other hand, theoretical models could much more easily consider the joint actions of ecological divergence and mate-choice copying, as well as of foraging and habitat copying with mate-choice copying.



**(3) When, between populations in allopatry, copied preferences diverge from each other and reinforce or accelerate reproductive isolation**

This scenario describes the divergence process at a larger scale, between populations that have been evolving in allopatry or have recently become isolated. Here, the same reasoning of habitat structuring and adaptation to local conditions, as those describe in the previous section, applies. Under those conditions, mate-choice copying could reinforce or accelerate the speciation process by introducing or strengthening the mechanism of behavioural isolation. This corresponds to the second scenario in Fig. 3. All copying rules apply here (Fig. 5): with conformity to the majority, males of the most common phenotype in each population will be favoured and copying will help the corresponding male trait alleles to reach fixation; with appreciation of performance, the best performer males and their alleles – which will depend on environmental conditions and vary between populations – will be favoured; and with attraction to novelty, it will be the males with the new phenotypes that will be preferred. In this case, the new phenotypes will independently arise in each population by mutation instead of migration.

Consider, for instance, in the guppy example, two isolated populations: one occupying a location with high predation risk and the other a location with low predation risk. In the first one, males with small areas of orange are in advantage because they are less visible to predators (Endler, 1983). Choosing less orange males would be adaptive to females in those circumstances, though males with large areas of orange are generally more attractive to them (Endler, 1983; Dugatkin, 1996b). Mate-choice copying could reinforce the speciation process between the two populations, by creating an informational cascade favouring the less orange males in the population with high predation risk, either because, under those circumstances, less orange males are more abundant or perform better. This phenotypic plasticity provided by mate-choice copying

could make a difference, indeed, because it would probably take a while until the adaptive genetic change in female preference for males with small orange areas will appear in the population. Mate-choice copying can accelerate that change in females' behaviour and accelerate speciation as a by-product, contributing to fixation of the male trait allele and the female preference allele once the mutation appears. Moreover, mate-choice copying will allow the population to survive until the mutation's emergence. Otherwise, the population would go extinct due to predation pressure. On the contrary, if females never change genetically to prefer males with small orange areas, and if the geographical barrier is destroyed at some point in time, the mate-choice copying effect will be reversed due to introgression between the two populations, or the rules of the previous section will apply. Hence, again, mate-choice copying should not be seen as a cause for speciation, but as a secondary vehicle by which speciation could be achieved.

**(4) When, between populations in micro-allopatry, copied preferences agree with each other and prevent reproductive isolation**

This is represented in the third scenario of Fig. 3 and in Fig. 6. It describes the cases where there is no divergence of the copied preferences between populations under micro-allopatry, but convergence instead. If the copying rule is attraction to novelty (Agrawal, 2001), local females will be more strongly biased to mate with migrant males when they observe them mating than are females that observe local males mating. By the same reasoning, migrant females will be more biased to mate with local males. Put together, the two effects result in the constant mixing of phenotypes among habitat patches, preventing reproductive isolation between them. On the other hand, if there is a male phenotype that more frequently migrates, attraction to novelty would alternatively canalise selection towards a unique male phenotype among patches. Additionally, if

migrants from one of the neighbouring patches perform better than local males in the remaining patches and the appreciation of performance rule applies, local and migrant females will both copy migrant males more often than local males, again canalising selection towards one male phenotype, preventing reproductive isolation between patches. (Here, the majority to the conformity rule does not apply because under this rule local and migrant females would be both biased towards local males, promoting divergence between patches instead of convergence; see in the previous section and in the first scenario of Fig. 3).

Interestingly, the loss of male polymorphisms among patches by mate-choice copying when there is a convergence of preferences is achieved at a slower rate than in an evolutionary model without copying (Santos *et al.*, 2014). In fact, according to Santos *et al.* (2014), mate-choice copying seems «to have a more conservative role in the evolution of male traits, by reducing the strength and direction of selection» (Santos *et al.*, 2014). Expressed in another way, we could say that mate-choice copying delays the loss of genetic variability, which could give a population increased or decreased chances of survival under environmental change.

Sexual selection has, for instance, been suggested to increase species' extinction rate (Promislow, Montgomerie & Martin, 1992; Tanaka, 1996; Kokko & Brooks, 2003; but see Lumley *et al.* 2015), which could explain why there is less evidence for speciation by sexual selection than by ecological divergence (Kraaijeveld's *et al.*, 2011). Several mechanisms could operate independently, namely the trade-off between male mating success and viability (Kokko & Brooks, 2003), where males with extreme traits are preferred by females, experiencing higher mating success, but then paying the cost of decreased viability. The paradigmatic example is that of the Irish elk (*Megaloceros giganteus*), which is thought to have been extinct due to its gigantic antlers. The energetic

requirements for antler growth were probably incompatible with poorer environmental conditions due to climate change (e.g. Moen, Pastor & Cohen, 1999). With a mathematical model, Kokko & Brooks (2003) arrived at similar predictions: in variable environments, extreme ornaments lead a population to extinction if the extreme male trait allele reaches fixation before the environmental change happens (Kokko & Brooks, 2003). Mate-choice copying, by delaying the loss of male polymorphisms, would be allowing a population to cope better with environmental changes because the population would include males with alternative phenotypes for a larger number of generations. If, on the other hand, the male trait increases viability, mate-choice copying, by delaying the loss of male polymorphisms and hence the fixation of the favourable trait, would also delay the population's short-term response to environmental change (evolutionary rescue, Carlson, Cunningham & Westley, 2014), putting the population at risk. A new mathematical model, similar to that of Kokko & Brooks (2003), simulating trade-offs between male mating success and viability, could easily incorporate mate-choice copying to test its impact on species extinction risk either when new male traits increase or decrease viability. This effect is compatible with the role of learning in phenotypic plasticity (Verzijden *et al.*, 2012), as plasticity gives a species increased resilience to environmental change (Canale & Henry, 2010) and behavioural plasticity could, in fact, have an impact on the speed of evolution (Price, Qvarnstrom & Irwin, 2003; Duckworth, 2009).

#### **IV. THE ROLE OF MATE-CHOICE COPYING IN HYBRIDIZATION**

Additionally to the traditional view that mate-choice copying can favour the emergence of new species, we propose a new hypothesis that mate-choice copying may also have the

potential to direct sexual selection towards interspecific hybridization if individuals from distinct species copy each other's mate choice. In other words, hybridization may be facilitated when between species in secondary contact copied preferences agree with each other. If copying has the potential to facilitate or reinforce speciation via divergent mate preferences with conspecifics (scenarios 1 and 2 in Fig. 3), or prevent speciation via convergent mate preferences with conspecifics from different populations (scenario 3 in Fig. 3), why should not the same behaviour under the right circumstances promote hybridization via convergent mate preferences with heterospecifics (scenario 4 in Fig. 3)?

Interspecific hybridization is common in nature, occurring in at least 10 % of animal species (Coyne & Orr, 2004; Mallet, 2004; Seehausen, 2004; Mallet, 2007; Grant & Grant, 2008). It occurs when the mechanisms of species recognition are incomplete (Burdfield-Steel & Shuker, 2011). Incomplete recognition is common between species that had only recently diverged. It is also possible between allopatric species that had diverged ecologically for long periods of time, but without developing behavioural isolation (Coyne & Orr, 2004; delBarco-Trillo & Johnston, 2010; Weissing, Edelaar & Van Doorn, 2011; Abbott *et al.*, 2013). In either case, when species meet under secondary contact, they will still see each other as good-quality mates – heterospecific mating signals are interpreted as good-quality ones – leading males to court heterospecific females and females to accept matings from heterospecific males (Mendelson & Shaw, 2012). This may eventually produce hybrids that could be successful or unsuccessful depending on the strength of postzygotic barriers (Coyne & Orr, 2004; Fig. 1). Under these conditions of incomplete recognition systems, mate-choice copying may promote hybridization even further, as it can lead females from different species to learn from each other, that is, to interpret the mating decisions of heterospecific females as good-quality ones. This will induce “erroneous” informational cascades, speeding up the spread of

social information that mating with heterospecifics is at least as good as mating with conspecifics. This is likely under the mate-choice copying theory, because it is when females lack the ability to discriminate between males – in this case, when females lack a complete recognition system – that mate-choice copying is most likely to be utilized by choosing females (Nordel & Valone, 1998; Mery *et al.*, 2009).

Hence, the mechanisms by which mate-choice copying can cause hybridization are similar to those described for speciation but dependent upon the species recognition abilities and the circumstances under which they came into secondary contact. If secondary contact is caused by migration, and heterospecific males are seen as poor-quality mates, neither local nor migrant females will mate with heterospecific males and, consequently, no hybridization will occur between the two species. If, on the other hand, heterospecific males are seen as good-quality mates (Fig. 7), hybridization may occur with and without mate-choice copying, but mate-choice copying will have a facilitator role. This role could be particularly relevant if females are still more attracted to conspecific males than to heterospecifics – despite the incomplete recognition system – since mate-choice copying will increase the attractiveness of heterospecific males. If the conformity to the majority rule applies, mate-choice copying will, however, only facilitate hybridization of migrant females with local males and inhibit hybridization of local females with migrant males, due to positive frequency-dependence favouring the local males. On the other hand, when the copying rule favours the use of both positive and negative information about males' performance – the appreciation of performance rule – migrating males may be considered more attractive than locals if they perform better, or less attractive if they perform worse. In the first case, both local and migrant females will mate with migrant males, since migrant females will reinforce their preference for conspecific males; in the second case, migrant females will hybridise with local males

and the local females will reinforce their preference for conspecific males. Finally, if the copying rule favours the new male phenotype – the attraction to novelty rule –, both local and migrant females will hybridise. This same reasoning can be applied to when secondary contact is caused by the overlap of the species' ranges. In this case, the number of encounters with heterospecifics could be considerably higher, along with mate-choice copying effects.

Hybridization is one of the phenomena that strongly contributes to biodiversity changes (Seehausen, 2004; Mallet, 2005; Mallet, 2007; Nolte & Tautz, 2010; Abbott *et al.*, 2013). At the proximate level, it can act against differentiation due to the breakdown of reproductive barriers, which reduces species diversity by merging previously distinctive evolutionary lineages, leading sometimes to the extinction of populations or species (Todesco *et al.*, 2016). On the other hand, hybridization may increase the gene pool of the mixed populations and consequently their chances of adaptation to novel or changing environments (Seehausen, 2004; Mallet, 2005; Mallet, 2007; Grant & Grant, 2008; Nolte & Tautz, 2010; Bourne *et al.*, 2014). This can be achieved by creating stable hybrid zones (Buerkle, Wolf & Rieseberg, 2003), or leading to the genetic rescue of small inbred populations (Johnson *et al.* 2010; Carlson *et al.*, 2014). Ultimately, hybridization can even reinforce reproductive isolation if there is selection against hybrids and hybridization is not so common (Abbott *et al.*, 2013; Todesco *et al.*, 2016). Or it can originate new reproductive isolation by the instantaneous formation of new hybrid lineages, or by causing adaptive introgression of new traits that could lead to adaptive radiation. This would be the case if the hybrid populations gain the necessary genetic tools to rapidly adapt to environmental conditions that were previously inaccessible to the parental species (Mallet, 2005; Mallet, 2007; Salazar *et al.*, 2010; Butlin *et al.*, 2012; Abbott *et al.*, 2013; Seehausen, 2013). The outcomes of hybridization by mate-choice

copying are no different from these: it can cause fusion of species, by creating or maintaining hybrid zones (scenario 4a in Fig. 3); it can contribute to the success of novel lineages (scenario 4b in Fig. 3); or if hybridization costs are involved, it can cause reproductive interference and increase species extinction risk, which then could reinforce or preserve already existent reproductive isolation (scenario 4c in Fig. 3). In the next sections, we will outline each one of these scenarios.

#### **(1) When, between species in secondary contact, copied preferences break down reproductive isolation**

When hybridization occurs and there is a certain degree of hybrid viability, either developmental or ecological (Fig. 1), mate-choice copying, as a promoter of hybridization, will merge different behavioural phenotypes into one, contributing to the creation or maintenance of hybrid zones. This could eventually lead to species fusion, recovering, via adaptive introgression, intra-population genetic variability and producing highly plastic behavioural phenotypes that will be better in coping with environmental changes (scenario 4a in Fig. 3).

A well-known example of a hybrid zone is that between the two subspecies of house mice, *Mus musculus musculus* and *Mus musculus domesticus*. The subspecies are found across Europe and Northern Asia, and their ranges overlap in Central Europe, with the formation of the hybrid zone that spans from Denmark to Bulgaria (Boursot *et al.*, 1993). It has been shown that *M. m. musculus* females generally prefer males from their own subspecies and that *M. m. domesticus* females do not discriminate between both (Zinck & Lima, 2013). Hence, the hybrid zone could be the result of *M. m. domesticus* females' inability to recognise their own subspecies. Additionally, if they rely on learning to decide with whom to mate, it creates opportunities for mate-choice copying. It has been



shown, indeed, that the laboratory CF-1 albino strain of house mice has the ability to mate-choice copy (Kavaliers *et al.*, 2006). This study is a case of conspecific copying but suggests an important role of this type of learning in the mating behaviour of the house mouse. The question is how often the two subspecies could hybridise by mate-choice copying. It will depend on how often they actually meet in the contact zone, on the copying rule and in the relative abundance of each subspecies. It is possible that *M. m. domesticus* is more abundant in certain areas of the contact zone and *M. m. musculus* in others. If *M. m. domesticus* females conform to the majority, they will then copy the choices of the most abundant population and, hence, more opportunities for hybridization will exist if the *M. m. musculus* population is more abundant. If they are attracted to novelty, they will copy the choices of the less abundant population and, hence, more opportunities for hybridization will exist if *M. m. musculus* is less abundant. Finally, if one type of male performs better than the other and if *M. m. domesticus* females rely on performance, they will learn to copy the best performers in each location, regardless of each subspecies relative abundance. All copying rules described in Fig. 7 could, therefore, operate. Heterospecific mate-choice copying experiments between the two subspecies would be necessary to test these hypotheses.

After hybridization events, the introgression of alleles from one of the species involved into the gene pool of the other, and vice versa, becomes possible if hybrids mate with the parental species. This process is adaptive if the introgressed alleles are favoured by selection, which has indeed been demonstrated for the house mouse (Staubach *et al.*, 2012). Adaptive introgression has also been thoroughly studied by Grant & Grant (2008) in the sympatric species of Darwin's ground finches, namely in *Geospiza fortis* and *G. scandens*. They live on the island of Daphne Major in the Galapagos archipelago. Hybridization, though apparently rare, has been present across the species' evolutionary

history, contributing to persistent genetic introgression. It is the result of sexual imprinting of one species on the song of the other species. Since females mate according to song type, misimprinted females will then mate with the wrong species, producing hybrids. Hybrids themselves also mate according to song type, thus mating with the paternal species. The resulting introgression increases the phenotypic and genotypic variation of the backcrossed populations that gains the ability to explore environmental conditions that were inaccessible to the parental species. This way, the backcrossed populations can more rapidly respond to the challenge of environmental change than if the two parental species were fully genetically isolated, setting the stage to adaptive radiation (Grant & Grant, 2008; Seehausen, 2004). The question is whether mate-choice copying, besides sexual imprinting, can also facilitate hybridization between two species under similar circumstances. If this is the case, and given that mate-choice copying causes informational cascades, the resulting hybridization events would be more common than those from imprinting mistakes. This would increase the rate of adaptive introgression between the species involved. Hybridization events will typically have very low impact on the genetic architecture of a species (Abbott *et al.*, 2013). But if hybridization occurs with a certain frequency among closely related species, the probability that one of those events will contribute to adaptive introgression is higher (Abbott *et al.*, 2013). Mate-choice copying might operate exactly here, by increasing the number of hybridization events and by consequence the opportunities for adaptive introgression.

When hybridization is adaptive, it may also be facultative. This is the case of spadefoot toads, *Spea bombifrons* and *Spea multiplicata*, which actively hybridise when the habitat conditions are favourable to hybrid offspring (Pfenning, 2007). This behaviour is asymmetric, i.e., hybridization is more common and more advantageous to *S. bombifrons* females than to *S. multiplicata* females. Metamorphosis of *S. bombifrons*

tadpoles is slower and consequently they risk not achieving adulthood if developing in shallow ponds that dry quickly. By hybridising with *S. multiplicata* males, *S. bombifrons* females will produce hybrid tadpoles that develop faster than non-hybrids, which compensates for their lower fertility. Such facultative context-dependent female mate choice behaviour apparently does not have an underlying genetic mechanism, or there is still no evidence that it exists (Reyer, 2008). An alternative hypothesis is that of a learning mechanism, with facultative mate choice being either dependent on trial-and-error learning, or on mate-choice copying. If copying is involved, facultative mate choice could, therefore, be the result of inexperienced females copying the mate choices of older model females that by their previous breeding experience have better knowledge of their environment and thus can more reliably predict breeding success. This is exactly why mate-choice copying is thought to be adaptive (Nordell & Valone, 1998; Danchin *et al.*, 2004; Vakirtzis, 2011). A mate-choice copying experiment might not be difficult to conduct in these species and would allow testing this hypothesis.

## **(2) When, between species in secondary contact, copied preferences originate or facilitate reproductive isolation**

When hybridization is successful (Fig. 1), besides breaking down reproductive isolation in the short-term, in the long-term it can also act as an additional source of differentiation between populations, originating new reproductive isolation (Mallet, 2007; Salazar *et al.*, 2010; Butlin *et al.*, 2012; Abbott *et al.*, 2013; Seehausen, 2013). In fact, the accumulation of genetic incompatibilities between populations of the same species that would lead to reproductive isolation, occurs generally too slowly to be able to explain all speciation events, namely by ecological divergence (Rundle & Nosil, 2005; Grant & Grant, 2008). Hybridization between related species can act as an additional mechanism of divergence

– an alternative to mutation – and may be more common than previously appreciated (Grant & Grant, 1994; Kim & Rieseberg, 1999; Arnold & Martin, 2009; Whitney, Randell & Rieseberg, 2010; Kunte et al., 2011, Abbott et al., 2013; Seehausen, 2013). This could be achieved as a result of adaptive introgression, adaptive radiation, or even hybrid speciation (Seehausen, 2004; Abbott et al., 2013; Seehausen, 2013). The role of mate-choice copying in promoting hybridization and, by consequence, in originating or facilitating reproductive isolation is described in scenario 4b of Fig. 3. Examples of hybridization by mate-choice copying that could result in adaptive introgression and adaptive radiation were given in the previous section. Regarding hybrid speciation, there is the interesting case of the Amazon molly species' complex, which is the only example in the literature of mate-choice copying involving different species.

The Amazon molly (*Poecilia formosa*) is a gynogenetic species and a case of hybrid speciation. It is an all-female fish that reproduces clonally. However, to initiate embryogenesis, the species relies on sperm from males of several heterospecific species, including its parental species, the sailfin molly (*P. latipinna*) and the Atlantic molly (*P. mexicana*). Heterospecific matings are therefore obligatory for the gynogenetic females to persist in nature (Schlupp, 2005). Interestingly, Schlupp *et al.* (1994) found that mate-choice copying occurs between Amazon and sailfin mollies, with sailfin males becoming more attractive to their conspecific females after having mated with the Amazons. The same was later confirmed for Atlantic mollies (Heubel *et al.*, 2008). In other words, heterospecific Amazon females are seen by sailfin and Atlantic females as reliable models to copy. Though this study is not a case of true heterospecific mate-choice copying (sailfin females did not learn to prefer Amazon males, and could not, because there are no Amazon males), it puts on evidence the participation of mate-choice copying in complex relationships between species sharing the same ecology – throughout its geographic

range, Amazons live always in sympatry with at least one of its parental species (Schlupp, Parzefall & Scharrtl, 2002). Mate-choice copying could, indeed, be contributing to the maintenance of this and other complex gynogenetic breeding systems. It also throws light to the donor males' behavioural paradox, since males were thought to derive no benefits from mating with heterospecific females (Schlupp *et al.*, 1994; Heubel *et al.*, 2008).

Additionally, this example also raises the question on whether mate-choice copying could facilitate or even be at the origin of such hybrid speciation events. This could be tested by studying the incidence of mate-choice copying in both the parental and hybrid species of known cases of hybridization, like the Amazon molly complex, but also others such as *Squalius alburnoides* (Cyprinidae fish) (Cunha *et al.*, 2011), *Heliconius* butterflies (Mavarez *et al.*, 2006), African cichlid fishes (Seehausen, 2004; Selz *et al.*, 2014) and Darwin finches (Grant & Grant, 2008). The single hybridization event giving rise to the Amazon molly occurred probably 100 000 years ago (Schlupp, 2005; Stöck *et al.*, 2010). Researchers have been trying to recreate the hybrid in the laboratory but with no success so far. Therefore, it will be extremely hard – not to say impossible – to determine the role of mate-choice copying in the origin of the Amazon molly. Nonetheless, heterospecific mate-choice copying experiments between the Amazon molly parental species have never been done. In these species, mate-choice copying is stronger in a conspecific context (Hill & Ryan, 2006; Heubel *et al.*, 2008), but it would be important to know how much of this dynamic can change in a heterospecific context. Such experiments would be extremely helpful to ascertain how many times mate-choice copying increases the frequency with which Atlantic molly females (the maternal species) mate with sailfin molly males (the paternal species) and, hence, how many opportunities mate-choice copying may have provided in the past for the hybrid formation of the Amazon molly. For *Heliconius* butterflies, hybrid phenotypes were successfully obtained

in the laboratory (Rieseberg *et al.*, 2003; Mavarez *et al.*, 2006), meaning that in this case mate-choice copying experiments could even attempt to measure not only mating preference but also the number of hybrid offspring that is produced with and without copying.

### **(3) When, between species in secondary contact, copied preferences reinforce or preserve reproductive isolation**

If hybridization is unsuccessful – when premating barriers are incomplete but postmating barriers are strong (Fig. 1) – the outcome will be very different from the above scenarios (scenario 4c in Fig. 3). Hybrids will be less vigorous and could even be inviable or sterile (Coyne & Orr, 2004). Therefore, the third possible consequence of mate-choice copying as a promoter of hybridization is a significant reduction in the fitness of the copying and/or copied individuals. Heterospecific mate-choice copying will become decreasingly adaptive in this scenario, at least to one of the species involved, which in the short term can even increase the risk of local extinction and be interpreted as a type of reproductive interference.

Reproductive interference occurs when two species interfere with each other during mating, either by participating in heterospecific matings or by hampering the other species conspecific matings (Gröning & Hochkirch, 2008). This could have fitness consequences to at least one of the species, leading to its competitive exclusion (Kishi, Nishida & Tsubaki, 2009). Reproductive interference is caused by incomplete species recognition and can occur in at least seven different ways: signal jamming, heterospecific rivalry, misdirected courtship, heterospecific mating attempts, erroneous female choice, heterospecific mating and hybridization (Gröning & Hochkirch, 2008). Mate-choice copying, by inducing hybridization between species with incomplete recognition systems,

will be probably enhancing every one of these mechanisms. Copying could thus be substantially interfering in the way species communicate, potentially handicapping one or both species competitive abilities.

A case of misdirected courtship and heterospecific mating attempts is that between introduced Trinidadian guppies (*Poecilia reticulata*) and the resident, endangered, *Skiffia bilineata* species, another viviparous fish native from Central Mexico (Valero, Garcia & Magurran, 2008). *S. bilineata* females, which are larger than guppy females but morphologically resembling, probably represent a supernormal stimulus to male guppies, who are attracted to large females (Herdman, Kelly & Godin, 2004). Since both species cannot effectively hybridise as they are phylogenetically too distant – guppies belong to the Poeciliidae family and *S. bilineata* to the Goodeidae family – male guppies do not appear to derive benefits from courting heterospecific females. But knowing that female guppies mate-choice copy, it is not impossible that male guppies gain the advantage of becoming more attractive to conspecific females once courting and mating with heterospecific females, in much the same way as male sailfin mollies become more attractive to conspecific females by courting Amazon mollies (Schlupp *et al.*, 1994; Heubel *et al.*, 2008). This would not be directly promoting hybridization, since the two species do not produce viable hybrids, and guppy females, instead of *S. bilineata* females, would be the copiers. Nonetheless, it suggests how mate-choice copying by guppy females can interfere with the reproductive system of the other species. Besides, mate-choice copying by *S. bilineata* females could also exist and is worth testing. Such experiments could be done rather easily and if mate-choice copying is demonstrated, it could be enhancing the reproductive interference effects over *S. bilineata*, which has already gone extinct from 50% of its native distribution area (De La Vega-Salazar, Avila-Luna & Macías-Garcia, 2003).

In the long term, it is predictable that reproductive interference via mate-choice copying will end up reinforcing the process of species recognition, facilitating further speciation. Reinforcement will occur either because, in the copying species, it favours the females that do not copy – selection against mate-choice copying –, or because, in the copying or copied species, it leads populations to local extinction. Alternatively, the behaviour of mate-choice copying may be preserved if selection pressures act directly on the recognition system itself. This could still reinforce reproductive barriers by preventing heterospecific mate-choice copying while preserving the females' ability for conspecific mate-choice copying.

This poses the question of how species recognition, or behavioural isolation in general, evolves. If females share information with each other, behavioural isolation should also involve the ability to identify as poor-quality information the cues and signals coming from heterospecific females. The mate-choice copying literature provides evidence that females evaluate whether other females are good models to copy or not (Dugatkin & Godin, 1993; Amlacher & Dugatkin, 2005; Hill & Ryan, 2006; Vukomanovic & Rodd, 2007; Waynforth, 2007; Yorzinski & Platt, 2010). Then, it is possible that species that do not perform heterospecific mate-choice copying are species where female-female recognition has successfully evolved as an additional reproductive barrier to gene flow.

In all three hybridization scenarios (4a to 4c in Fig. 3), the fate of the F1s and F2s is also very important. As we have seen, hybrids' fitness will determine whether hybridization is participating in reinforcing barriers to gene flow (if hybrids pay costs), or whether hybridization is generating new species, or recovering genetic variability (if there is some degree of hybrid viability) (Fig. 1). But there are other questions remaining. Will hybrids be more or less prone to copy? In which direction will they copy more often,



towards the maternal or the paternal species? The patterns of mate-choice behaviour of the hybrid generations will, therefore, be crucial to the role of mate-choice copying on long-term genetic introgression or adaptive radiation and hybrid speciation patterns that will follow, as well as to the ecological competences of the new lineages.

## **V. CONCLUSIONS**

(1) Here we have described and reviewed mate-choice copying behaviour by females, and have detailed why it is considered an important mechanism of female mate choice. Furthermore, we outline how it can subsequently affect the course of sexual selection, by strengthening or weakening barriers to reproductive isolation. Such a conceptual framework was still lacking in the literature, and here we present a comprehensive theoretical basis for the role of mate-choice copying in both speciation and hybridization.

(2) Previous studies had already suggested the participation of mate-choice copying in the speciation process, but no specific evolutionary scenario has been proposed. Here, by merging mate-choice copying theory with speciation theory, we envisioned the ways by which this behaviour can truly affect speciation. By predicting in which scenarios mate-choice copying is more or less prone to facilitate or reinforce reproductive isolation, we can now study its occurrence and prevalence in a number of new species and ecological conditions. We particularly highlight the importance of environmental complexity and genotype-by-environment interactions, leading to fine-grained spatial variation and local adaptation, which are fundamental conditions for mate-choice copying to emerge as a driving force of speciation.

(3) Moreover, mate-choice copying may not only facilitate reproductive isolation setting the stage for speciation, but at the same time, and with less stringent conditions, it may also have the potential to direct sexual selection towards hybridization. Interesting, it is also by promoting or facilitating hybridization, that mate-choice copying could be increasing species' opportunities for adaptive introgression and radiation, hybrid speciation and reinforcement, which are hybridization outcomes that have been increasingly recognised to have potential major roles in speciation events.

(4) These new hypotheses challenge not only the view of the role of social learning in species evolution but also sheds light on the behavioural mechanisms that could be at the origin of speciation and hybridization, opening a new avenue of research for both theoretical and experimental studies.

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## FIGURE LEGENDS:

**Fig. 1. Locating Mate-Choice Copying (MCC) in the classical framework of speciation and hybridization theories.** Mate-choice copying is a form of social information, used for mate selection. Individuals acquire information about the quality of prospective mates by observing the mating experiences of other model individuals. Different individuals may copy different information and could learn from conspecifics or heterospecifics, which could help facilitating/reinforcing/preventing or promoting speciation and hybridization, respectively.

**Fig. 2. The different mate-choice copying rules and their effects for reproductive isolation in sympatry.** With any of the copying rules, mate-choice copying will not promote reproductive isolation between individuals of a population with different learned mate preferences. Mate-choice copying will always lead to convergent mate preferences and directional selection, instead of promoting reproductive isolation and species' fission.

**Fig. 3. The six scenarios by which Mate-Choice Copying (MCC) may facilitate/reinforce/prevent or promote speciation and hybridization, respectively.** When exchanging information with conspecifics, an individual's copied preferences may diverge or agree with the preferences learned by other individuals. Mate-choice copying may thus: facilitate (scenario 1); reinforce (scenario 2); or prevent (scenario 3) speciation. By contrast, when exchanging information with heterospecifics via convergent mate preferences (scenario 4), mate-choice copying may promote hybridization, with outcomes as different as hybrid zones and species fusion (4a), new speciation events, including by hybrid speciation (4b) and reinforced reproductive barriers (4c).

1509

1510 **Fig. 4. The different mate-choice copying rules and their effects for reproductive**  
1511 **isolation between two (or more) populations in micro-allopatry when copied**  
1512 **preferences diverge from each other.** Two copying rules apply to this scenario,  
1513 promoting divergence of the copied preferences between populations. This will facilitate  
1514 reproductive isolation between habitat patches.

1515

1516 **Fig. 5. The different mate-choice copying rules and their effects for reproductive**  
1517 **isolation between two (or more) populations in allopatry.** With any of the copying  
1518 rules, mate-choice copying will always promote divergent mate preferences between  
1519 already isolated populations, hence facilitating new or reinforcing existent reproductive  
1520 isolation between them.

1521

1522 **Fig. 6. The different mate-choice copying rules and their effects for reproductive**  
1523 **isolation between two (or more) populations in micro-allopatry when copied**  
1524 **preferences agree with each other.** Two copying rules apply to this scenario, promoting  
1525 convergence of the copied preferences between populations. This will prevent  
1526 reproductive isolation between habitat patches.

1527

1528 **Fig. 7. The different mate-choice copying rules and their effects for reproductive**  
1529 **isolation between two (or more) species in secondary contact.** With any of the copying  
1530 rules, mate-choice copying will always promote convergent mate preferences  
1531 heterospecifics, hence promoting hybridization between two species previously isolated.

1532

1533